



**Ganges Internationale**



**Towering Excellence™**

# The Journey so far...

GANGES INTERNATIONALE has a long lineage of successful business ventures, notably in steel products and food processing. The group, after two decades of operations, is one of the most reputed corporate entities. Today its dedicated employees number over 1500, and its annual turnover exceeds \$ 100 million.

Ganges Internationale began its tower manufacturing operations in the year 2004. In this short span we have established a reputation for technical expertise in the manufacture and marketing of towers for telecom, power, windmill, railways and other industries.

Today, Ganges Internationale supplies towers and also offers delivery of complete built sites to telecom operators on Total Solutions Provider (TSP) model.



# Ganges

The last word in tower manufacturing

When you think of galvanized steel towers for telecom, power transmission and windmills, Ganges Internationale is the first name that comes to mind.

Our strong design capability helps us create safe and economical designs that result in huge savings for our clients. Almost all telecom operators in India use our products. We also have a reasonable presence in the rest of the world.

As a Total Solutions Provider, Ganges can handle the entire spectrum of activities including civil works, tower designing, manufacturing, transportation, installation, electrical works and maintenance. We have a completely professional set-up in all the above functions to ensure best quality. For speedy and efficient turn-around, we also set up offices in native locations.

Our product line includes:

- Telecom network towers
- Power transmission towers
- Windmill towers
- Sub-station structures
- Railway electrification structures



## Our Vision

Strive for excellence through teamwork and partnership

## Our Mission

We aim to be the best in our field, driven by integrity and a desire for continuous improvement in every area – be it design, manufacture, quality control or supply and services.



# Quality

## What sets us apart

Ganges Internationale is extremely particular when it comes to product quality. The finest raw materials from world-renowned Indian steel producers like Tata Steel, SAIL, Vizag Steel and Jindal go through our own quality-testing labs before they reach the production lines.

Our Kaizen & Lean manufacturing methodology and quality processes like TQM, TPM and JIT ensure the best product quality. It is this attention to quality that sets us apart from others.

Ganges is ISO 9001:2000 certified by TUV, Germany. Besides wholesome appreciation from our reputed customers, we have also won the prestigious "100% First Time Right" award from Bharti Airtel India.

We are committed to constant improvement of our quality management system through effective implementation to maintain customer satisfaction.




## The Ganges Edge

- ◆ Proven expertise, appreciated by reputed customers.
- ◆ One of the most reputed organized players in the industry.
- ◆ Ability to deliver products/ services at the shortest notice.
- ◆ Exceptional infrastructure capabilities.
- ◆ Network of offices across the world.
- ◆ Located in a sea-port city.
- ◆ Financial capability to take up projects of any magnitude.

## Our Business Values

- ◆ Ethical Conduct – We believe in an ethical way of doing business.
- ◆ Deliver the Promise – We deliver what we commit to.
- ◆ Excellence – Pursuit of excellence is a way of life for us.
- ◆ Team Work – There is no 'I' in 'TEAMWORK'.
- ◆ Entrepreneurial Spirit – We nurture entrepreneurship at all levels.



# Manufacturing Capabilities

Ganges has its world-class manufacturing plants in the beautiful coastal city of Puducherry in South India. Being close to an international sea port, we have the advantage to export our products to any part of the world at the shortest notice.

Our manufacturing capacity for telecom/ transmission line towers - both angular and tubular, is about 50,000 MT per Year.

Our machinery are among the most sophisticated in the industry. They include:

- Fully automated CNC Angle cutting, punching and marking machines
- CNC Plasma Profile cutting machines
- MIG Welding machines
- Motorized radial drilling machines
- Superior balancing machines
- In-house galvanizing units (7 Tank process of Galvanization) and more...



## Product range & Service offerings

Ganges manufactures and supplies galvanized towers for an array of industry and government needs.

The company supplies towers with both Tubular as well as Angular designs. These include verticals for:

- Telecommunication
- Power Transmission & Distribution
- Windmill
- Railway Electrification

**Our product range in both Tubular and Angular designs includes:**

### Telecom Towers:

Roof Top and Ground based Towers in Angular, Tubular and Hybrid from 9 Meters to 150 Meters.

### Power transmission & distribution and substation structures:

High voltage transmission towers, Substation towers /Structures, Switch gear mounting structures, Railway power line structures etc.

### Wind mill and wind monitoring:

Windmill Towers & Structures etc.,

### TSP Projects:

We undertake total telecom network sites on 'build and handover' that include supply and commissioning of Shelter, DG, Batteries, Earthing, Civil, Electrical items, Services etc.

### Design, civil foundation, erection & painting:

Apart from manufacturing towers as per custom designs, we also design towers including third-party approvals. We of course undertake Civil Foundation, erection of towers at sites including painting.



# Experts in export!

- ◆ For reputed companies across the world, Ganges has been the primary choice for importing towers to their countries.
- ◆ Ganges is among the top 3 suppliers of towers in India with group turnover of over US\$ 100 million.
- ◆ Installed capacity of 50,000 MT per year.
- ◆ Plants located near the Port city, Chennai, resulting in speedy delivery.
- ◆ Qualified professionals, world-class machinery.
- ◆ Integrated service provider with capabilities in designing, manufacturing, transportation, installation and maintenance.
- ◆ Capability to manufacture any type of towers – Angular, Tubular or Hybrid.
- ◆ Employs tower and mobile cranes for speedy packing of products.
- ◆ Separate units to bundle and mark each export consignment with specific identification for easy counting, sorting and unloading.

Our reputed  
client base





## Quality awards & Appreciation



The proud recipient of  
ISO 9001:2000 certification  
from TUV Germany



For best performance in  
Tower supply and Erection work  
from Airtel



Consistently won the prestigious  
'100% First Time Right' award  
from Bharti Infratel Ltd.

For any queries, please reach us at the below address:

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